

PASSION & PROFIT

# Liquid Assets

In 1999, the German wine enthusiast Joerg Matzdorff founded Tokajneum.com, to market the famous Tokaji wines from Hungary. Related to his regular import business, he started to collect extremely rare imperial era Tokaji bottles, while expanding the collection later towards precious wines and spirits with outstanding longevity, but also investment potential.

Today he assists connoisseurs and wine & spirits investors to build and diversify their collections, and organizes exclusive tasting events on the French Riviera.

## Cognac

Regarding their rarity and outstanding quality, 18th and 19th century vintage-dated Cognacs are undervalued nowadays. The taste of these unique quality pre-phylloxera Cognacs is very different to that what is produced today, making them sought after by collectors over the world.

## Madeira

Because of its unique process of production, which involves heating the wine up, fortification with grape spirits and exposing it to oxidation, Madeira is a very robust wine that can be quite long lived even after being opened. Therefore, we still find today old Madeira bottles with excellent wine in best condition inside. And even a 150 years old Madeira is very affordable.

Amongst wines, the focus is on those with extreme longevity and outstanding aging potential, which are known to keep their quality and drinkability for centuries. Among Madeira, Port, Rum, Calvados, Armagnac and Massandra, there is an impressive stock of 19th century Tokaji, with vintages dating back to 1814, and pre-phylloxera Cognac from vintages such as 1811, 1795 or 1749.

## Port

Porto is the oldest defined and protected wine region in the world, being an appellation since 1756. As a collector or investor, you want to focus on Vintage Port, Colheita, or Garrafeira bottlings.

## Tokaji

Tokaji Aszú is the most long-living unfortified wine worldwide, and the legendary Essencia with sugar levels up to 800 g/l is simply immortal. This, combined with the fact, that after 40 years of communism it is hard to come by intact pre-1945 or even imperial era bottles, makes old Tokaji very interesting for collectors.

## Massandra

The Massandra Estate has been built between 1894 and 1897 near Yalta on the the Crimean peninsula, on purpose to supply the last Tsar's summer residence „Livadia“ with wine. Especially the Muscat and Tokaji style wines from Massandra improve even after 60 to 80 years in the bottle and have an extreme long lifespan. Mostly sought after are the pre-revolution vintages.

A phantastic bottle of 1818 Cognac des Tuileries, which is offered by [AntiqueWinesAndSpirits.com](http://AntiqueWinesAndSpirits.com). The bottle bears the embossed „N“ glass seal, which refers to Napoleon Bonaparte's cellar in the Palais de Tuileries in Paris.

[www.antiquewinesandspirits.com](http://www.antiquewinesandspirits.com)

Your invitation code: FOUR

## CÔTE D'AZUR TASTING EVENTS

Did you ever wonder, how a pre-phylloxera Cognac might taste like or how fascinating a 200-year-old Madeira could be? Join our mailing list at [AntiqueWinesAndSpirits.com](http://AntiqueWinesAndSpirits.com) to get your invitation for our next tasting event at the French Riviera.

Get a **10% discount** on our Pre-phylloxera Madeira Tasting in autumn 2015! Just write an e-mail to [info@antiquewinesandspirits.com](mailto:info@antiquewinesandspirits.com) and mention „FOUR Magazine“ with your pre-booking.